

## **What is APEC?**

The Asia-Pacific Economic Cooperation (APEC) is a group of 21 of the world's most dynamic economies, including China, Japan, Korea, Canada, Russia, Mexico and the United States. APEC economies produce most of the world's gross domestic product, and they account for more than 40 percent of global trade and more than 40 percent of the world's population. Montana's exports to APEC economies nearly tripled over the last decade.

As part of its goal to foster growth and prosperity by facilitating economic cooperation and expanding trade and investment, APEC holds annual meetings in one of its member economies. The United States was chosen among APEC's 21 member economies to host this year's summit with a series of APEC events throughout the year in Washington, D.C., Big Sky, MT, San Francisco, and Honolulu.

### **APEC in Big Sky**

As head of the U.S. Senate Committee which oversees international trade, Montana's Senior U.S. Senator Max Baucus fought hard to bring two important APEC meetings to Montana: the Small-and-Medium-Sized Enterprise meetings and the Trade Ministers' meetings.

The Big Sky Small-and-Medium-Sized Enterprise meetings and the Trade Ministers' meetings will run from May 6<sup>th</sup>-21<sup>st</sup> and bring cabinet-level representatives from 21 economies, along with hundreds of officials and private businesses to discuss ways to deepen the trade and economic relationships among some of the Montana's most important trading partners.

The Big Sky APEC meetings will include the top U.S. trade official, United States Trade Representative Ron Kirk, U.S. Commerce Secretary Gary Locke, and their counterparts from the other 20 member economies. Secretary Locke is expected to be named the next U.S. Ambassador to China. The meetings will also bring hundreds of businesses and journalists from around the world to Big Sky to see all Montana has to offer.

More information on APEC is available here: <http://www.apec2011.gov/index.htm>.

## Why is APEC in Montana?

Montana's senior U.S. Senator is chairman of the Senate Finance Committee with sole jurisdiction over international trade. Upon learning the United States was chosen to host APEC this year, Baucus began working hard to bring one of the four summits to Montana.

On December 2, 2009, Baucus wrote letters urging the following top level officials to hold the APEC 2011 Trade Ministers' meeting in Montana.

- Secretary of State Hillary Clinton
- Treasury Secretary Timothy Geithner
- U.S. Trade Representative Ron Kirk
- U.S. Department of Commerce Secretary Gary Locke
- National Economic Council Director Larry Summers
- National Security Advisor James Jones

In the letter, Baucus urged them to consider Montana, noting that **"Montana's five largest export partners are APEC economies."** He went on to explain that, **"Montana also has the resources and track record necessary to host the APEC 2011 Trade Ministers' meeting. In 2005 and 2006, we held successful negotiating rounds for the U.S. – Thailand and U.S. – Korea free trade agreements, respectively."**

Baucus continued to fight hard to bring the Small-and-Medium-Sized Enterprises and Trade Ministers' meetings to Montana by following up with countless phone calls to NEC Director Larry Summers in 2009 and early 2010.

In March 2010, U.S. Trade Representative Ron Kirk [announced that Big Sky](#) would host APEC meetings. During the announcement, Kirk hailed the decision as one that posed enormous possibility. **"Bringing the APEC Trade Ministers to Montana will broaden our horizons both literally and figuratively, giving our partners a fresh perspective on the diverse places from which America's entrepreneurs and exports can spring,"** said Ambassador Kirk.

As Chairman of the Senate Finance Committee, Montana's senior U.S. Senator Max Baucus has a long history of using his position to help Montana businesses create jobs by fostering trade relationships around the world. Last year Baucus brought ambassadors from China, Chile, Ireland, Japan and New Zealand to Montana to tour the state and develop relationships with Montana businesses. As a result of witnessing Montana's top-notch Montana ranching practices, Chile recently fully opened its market to all cuts and all ages of American Beef. This year, Baucus brought 15 Montana farmers and business owners on a [trade mission](#) to South America. The trip is credited with helping push the [Colombia Free Trade Agreement](#) closer to implementation. In May, Baucus announced he was ready to help usher the [Korea Free Trade Agreement](#) through Congress after securing a commitment from the White House to step up support for campaigns to promote U.S. beef in Korea and continue pressuring Korea to comply with international standards and allow full market access for U.S. beef.

## **Unprecedented Community Involvement**

As part of its role in hosting this year's APEC meetings, the United States has placed an extraordinary emphasis on private sector involvement, particularly in the Small and Medium Enterprise (SME) meetings Baucus brought to Big Sky. The United States opened the traditionally government to government SME meetings to all U.S. companies interested in participating and Baucus [worked to incorporate](#) businesses from across the Montana. The United States is also encouraging every one of the other 20 APEC member economies to bring at least three private-sector businesses with them to Big Sky to network with Montana and American companies.

## Montana Businesses Participating in APEC

### Belgrade

Cleanwaste	<a href="http://www.cleanwaste.com/">http://www.cleanwaste.com/</a>
Graff Systems, Inc.	<a href="http://www.graffsystems.com/">http://www.graffsystems.com/</a>

### Billings

CTA Architects Engineers	<a href="http://www.ctagroup.com/">http://www.ctagroup.com/</a>
DOWL HKM	<a href="http://www.dowlhkm.com/home.html">http://www.dowlhkm.com/home.html</a>
First Interstate Bank	<a href="https://www.firstinterstatebank.com/">https://www.firstinterstatebank.com/</a>
Hilltop Solutions	<a href="http://www.hilltoppublicsolutions.com/index.htm">http://www.hilltoppublicsolutions.com/index.htm</a>
Kadrmass, Lee & Jackson	<a href="http://www.kljeng.com/">http://www.kljeng.com/</a>
Montana Wind Resources, LLC	<a href="http://www.montanawindresources.com/">http://www.montanawindresources.com/</a>
New York Life	<a href="http://www.newyorklife.com/">http://www.newyorklife.com/</a>
Stillwater Mining Company	<a href="http://www.stillwatermining.com/">http://www.stillwatermining.com/</a>

### Bozeman

Autopilot Inc.	<a href="http://www.autopilotdesign.com/">http://www.autopilotdesign.com/</a>
Barnard Construction	<a href="http://www.barnard-inc.com/">http://www.barnard-inc.com/</a>
Bequet Confections	<a href="http://www.bequetconfections.com/">http://www.bequetconfections.com/</a>
BioScience Laboratories, Inc.	<a href="http://www.biosciencelabs.com/">http://www.biosciencelabs.com/</a>
Garcia and Associates	<a href="http://www.garciaandassociates.com/">http://www.garciaandassociates.com/</a>
Golden Helix Inc.	<a href="http://www.goldenhelix.com/">http://www.goldenhelix.com/</a>
Grasslands Renewable Energy LLC	<a href="http://www.gre-llc.com/">http://www.gre-llc.com/</a>
LigoCyte Pharmaceuticals, Inc.	<a href="http://www.ligocyte.com/">http://www.ligocyte.com/</a>

<b>Murdoch's Ranch &amp; Home Supply</b>	<a href="http://www.murdochs.com/">http://www.murdochs.com/</a>
<b>Mystery Ranch Backpacks LLD</b>	<a href="http://www.mysteryranch.com/site/index.html">http://www.mysteryranch.com/site/index.html</a>
<b>Pacific Outdoor Equipment - Hyalite Outdoor Group</b>	<a href="http://pacoutdoor.com/">http://pacoutdoor.com/</a>
<b>Prospera Business Network</b>	<a href="http://www.prosperabusinessnetwork.org/">http://www.prosperabusinessnetwork.org/</a>
<b>Resonon, Inc.</b>	<a href="http://www.resonon.com/">http://www.resonon.com/</a>
<b>RightNow Technologies</b>	<a href="http://www.rightnow.com/">http://www.rightnow.com/</a>
<b>Sustainable Oils</b>	<a href="http://www.susoils.com/">http://www.susoils.com/</a>
<b>The Natural Baby Company</b>	<a href="http://www.thenaturalbabyco.com/">http://www.thenaturalbabyco.com/</a>
<b>U.S. Wheat Associates</b>	<a href="http://www.uswheat.org/uswPublic2009.nsf/index?OpenPage">http://www.uswheat.org/uswPublic2009.nsf/index?OpenPage</a>
<b>WayFare</b>	<a href="http://www.wayfarefoods.com/">http://www.wayfarefoods.com/</a>
<b>West Paw Design</b>	<a href="http://www.westpawdesign.com/">http://www.westpawdesign.com/</a>
<b>Mountaintop Associates Inc.</b>	-
<b>Renaissance Marine Group, Inc.</b>	<a href="http://www.renaissance-marine-group.com/">http://www.renaissance-marine-group.com/</a>
<b>MMEC</b>	<a href="http://www.mtmanufacturingcenter.com/">http://www.mtmanufacturingcenter.com/</a>
<b>Montana Seed Potato Certification - Montana State University</b>	<a href="http://www.montana.edu/potato/">http://www.montana.edu/potato/</a>
<b>Butte</b>	
<b>Montana Resources, LLC</b>	<a href="http://www.montanaresources.com/">http://www.montanaresources.com/</a>
<b>NorthWestern Energy</b>	<a href="http://www.northwesternenergy.com/">http://www.northwesternenergy.com/</a>
<b>Resodyn Corporation</b>	<a href="http://www.resodyn.com/">http://www.resodyn.com/</a>
<b>Synesis7</b>	<a href="http://www.synesis7.com/">http://www.synesis7.com/</a>
<b>MT Tech</b>	<a href="http://www.mtech.edu/">http://www.mtech.edu/</a>
<b>MSE Technology</b>	<a href="http://www.mse-ta.com/">http://www.mse-ta.com/</a>
<b>Seacast</b>	<a href="http://www.seacast.com/">http://www.seacast.com/</a>

<b>Chester</b>	
<b>Mattson Farms</b>	<a href="http://www.mattsonfarms.com/">http://www.mattsonfarms.com/</a>
<b>Columbia Falls</b>	
<b>Zinc Air, Inc.</b>	<a href="http://www.zincairinc.com/">http://www.zincairinc.com/</a>
<b>Conrad</b>	
<b>Northern Seed</b>	<a href="http://www.northernseed.com/">http://www.northernseed.com/</a>
<b>Timeless Seeds, Inc.</b>	<a href="http://www.timelessfood.com/">http://www.timelessfood.com/</a>
<b>Corvallis</b>	
<b>AlgEvolve</b>	<a href="http://www.algevolve.com/">http://www.algevolve.com/</a>
<b>Blue Marble Biomaterials</b>	<a href="http://bluemarblebio.com/">http://bluemarblebio.com/</a>
<b>Decker</b>	
<b>Cloud Peak Energy</b>	<a href="http://www.cloudpeakenergy.com/">http://www.cloudpeakenergy.com/</a>
<b>Forsyth</b>	
<b>Rancher</b>	
<b>Glendive</b>	
<b>SRS Crisafulli, Inc.</b>	<a href="http://www.crisafullipumps.com/">http://www.crisafullipumps.com/</a>
<b>Great Falls</b>	
<b>D. A. Davidson &amp; Companies</b>	<a href="http://www.davidsoncompanies.com/">http://www.davidsoncompanies.com/</a>
<b>Harlotown</b>	
<b>Ticket River</b>	<a href="http://www.ticketriver.com/">http://www.ticketriver.com/</a>
<b>Helena</b>	
<b>BlueCross BlueShield of Montana</b>	<a href="https://www.bcbsmt.com">https://www.bcbsmt.com</a>
<b>Drake Water Technologies, Inc.</b>	<a href="http://www.drakewater.com/">http://www.drakewater.com/</a>
<b>Montana Stockgrowers Association</b>	<a href="http://www.mtbeef.org/">http://www.mtbeef.org/</a>

<b>MT Wood Products Association</b>	<a href="http://www.montanaforests.com/">http://www.montanaforests.com/</a>
<b>Northwest Mangement, Inc.</b>	<a href="http://www.consulting-foresters.com/">http://www.consulting-foresters.com/</a>
<b>The Nature Conservancy</b>	<a href="http://www.nature.org/">http://www.nature.org/</a>
<b>U.S. DOC/EDA</b>	<a href="http://www.eda.gov/">http://www.eda.gov/</a>
<b>Kalispell</b>	
<b>Modern Machinery, Inc.</b>	<a href="http://www.modernmachinery.com/">http://www.modernmachinery.com/</a>
<b>Laurel</b>	
<b>Wood's Powr-Grip</b>	<a href="http://www.powrgrip.com/cgi-bin/powrgrip/index.html">http://www.powrgrip.com/cgi-bin/powrgrip/index.html</a>
<b>Lewistown</b>	
<b>Spika Welding &amp; Mfg, Inc</b>	<a href="http://www.spikawelding.com/">http://www.spikawelding.com/</a>
<b>Missoula</b>	
<b>Bank of Montana</b>	<a href="http://www.bankofmontana.com/">http://www.bankofmontana.com/</a>
<b>Envirocon, Inc.</b>	<a href="http://www.envirocon.com/">http://www.envirocon.com/</a>
<b>Good Eye Consultants</b>	<a href="http://goodeyeconsultants.com/Home.html">http://goodeyeconsultants.com/Home.html</a>
<b>GreenFoot Technologies</b>	<a href="http://www.greenfoottech.com/">http://www.greenfoottech.com/</a>
<b>Johnson Brothers</b>	-
<b>Montana Rail Link, Inc.</b>	<a href="http://www.montanarail.com/">http://www.montanarail.com/</a>
<b>Montana World Trade Center</b>	<a href="http://www.mwtc.org/">http://www.mwtc.org/</a>
<b>Northern Rockies Regional Center</b>	<a href="http://www.nwf.org/Regional-Centers/Northern-Rockies-and-Prairies.aspx">http://www.nwf.org/Regional-Centers/Northern-Rockies-and-Prairies.aspx</a>
<b>Sun Mountain Sports</b>	<a href="http://www.sunmountain.com/">http://www.sunmountain.com/</a>
<b>TerraEchos, Inc.</b>	<a href="http://www.terraechos.com/">http://www.terraechos.com/</a>
<b>The Biomimicry Group</b>	<a href="http://www.biomimicry.net/">http://www.biomimicry.net/</a>
<b>The Milky Whey, Inc./TMW International, Inc.</b>	<a href="http://www.themilkywhey.com/">http://www.themilkywhey.com/</a>

The University of Montana	<a href="http://www.umt.edu/future.aspx">http://www.umt.edu/future.aspx</a>
Washington Corporations	<a href="http://www.washcorp.com/">http://www.washcorp.com/</a>
<b>Ronan</b>	
S&K Electronics, Inc.	<a href="http://www.skecorp.com/">http://www.skecorp.com/</a>
<b>Sheperd</b>	
Floating Island International	<a href="http://www.floatingislandinternational.com/">http://www.floatingislandinternational.com/</a>
<b>Silver Bow</b>	
REC	<a href="http://www.recgroup.com/">http://www.recgroup.com/</a>
<b>St. Regis</b>	
Tricon Timber LLC	<a href="http://timberbuysell.com/">http://timberbuysell.com/</a>
Western Reclamation	<a href="http://www.westernreclamationllc.com/">http://www.westernreclamationllc.com/</a>
<b>Superior</b>	
Clark Fork Transportation	
<b>Thompson Falls</b>	
Sanders Technology Initiative	
<b>Troy</b>	
Revett Minerals	<a href="http://www.revettminerals.com/">http://www.revettminerals.com/</a>
<b>Victor</b>	
Sustainable Lumber Company LLP	<a href="http://www.choicetimber.com.au/sustainable_timber/sustainable-timber.htm">http://www.choicetimber.com.au/sustainable_timber/sustainable-timber.htm</a>
<b>Whitefish</b>	
Montana Grow	<a href="http://www.montanagrow.com/">http://www.montanagrow.com/</a>
Algae Aqua-Culture Technology	<a href="http://algaeaquaculture.com/AACT/Welcome.html">http://algaeaquaculture.com/AACT/Welcome.html</a>

### Montana Host Committee and volunteers

The [Montana Host Committee](#) – led by CEO Jim Scott, Vice Chairman of Interstate bank in Billings, and Marne Hayes, President of the Big Sky chamber of Commerce – has brought together dozens of statewide businesses and community partners to cover everything from hospitality and logistics to security, transportation, communications, signage, and special events.

In addition, dozens of Montanans have volunteered to welcome international guests at Gallatin Field airport and help to facilitate all hospitality efforts at the Big Sky Resort.

### Student Liaison Officers

More than 43 students and faculty members will participate in APEC as student Liaison Officers. Liaison Officers will shadow a senior official, Trade Minister, or Small and Medium Enterprise Minister from one of the 21 APEC economies for the duration of that official's stay. Each Liaison Officer will serve as ambassadors of Montana and tend to the official's daily schedule, help escort them from meeting to meeting, sit in on some of the meetings, and learn more about global cultures through interaction.

## APEC Mining Task Force

The 2011 APEC meetings in Big Sky will kick off Friday, May 6<sup>th</sup> with meetings of the APEC Mining Task Force. APEC created the Mining Task Force, made up of delegates from member economies, in 2007 to help integrate APEC member economies that have a large stake in the transportation, telecommunications, mining, and energy industries.

Direct exports of minerals and ore from Montana to APEC economies totaled over \$150 million in 2009. Montana mining companies participating in this year's mining task force meetings include:

<b>Montana Mining Companies Participating in APEC</b>	
<b>Washington Companies</b>	<a href="http://www.washcorp.com/">http://www.washcorp.com/</a>
<b>Stillwater Mining Company</b>	<a href="http://www.stillwatermining.com/">http://www.stillwatermining.com/</a>
<b>Cloud Peak Energy</b>	<a href="http://www.cloudpeakenergy.com/">http://www.cloudpeakenergy.com/</a>
<b>Barrick Gold Corporation</b>	<a href="http://www.barrick.com/Company/default.aspx">http://www.barrick.com/Company/default.aspx</a>
<b>Signal Energy LLC</b>	<a href="http://signalwind.com/">http://signalwind.com/</a>
<b>Rio Tinto</b>	<a href="http://www.riotinto.com/">http://www.riotinto.com/</a>
<b>Wyo-Ben Inc.</b>	<a href="http://www.wyoben.com/">http://www.wyoben.com/</a>
<b>Montana Mining Association</b>	<a href="http://www.montanamining.org/">http://www.montanamining.org/</a>
<b>Garcia and Associates</b>	<a href="http://www.garciaandassociates.com">http://www.garciaandassociates.com</a>
<b>MSE Technology Applications Inc.</b>	<a href="http://www.mse-ta.com/">http://www.mse-ta.com/</a>
<b>Revett Minerals</b>	<a href="http://www.revettminerals.com/index.php">http://www.revettminerals.com/index.php</a>